

Annual Report 2016

Sons of the American Revolution Foundation, Inc.



The SAR Foundation, Inc.

The SAR Foundation, Inc. is a 509 a3 Kentucky Corporation (treated as a 501 c3 by the IRS) headquartered in Louisville. Its mission is to support the NSSAR. Additional information can be found on our website www.sarfoundation.org

The SAR opportunity:

The Sons of the American Revolution is more than a lineage society. Our mission has always been to honor those who founded the United States and to inspire everyday Americans to make personal connections with history.

We believe that history is not simply our past – It is a living, breathing, evolving and guiding spirit in our present and our future. We are our history – and it is us.

Before us is a great opportunity to make history relevant, and to provide a touchstone for visitors to learn about their ancestors and make personal, profound connections to a not-so-distant past.

Our guiding principles reveal the American Revolution as a time when real people struggled and fought for causes they believed in – just as they do today. These stories underscore the link we still share with our ancestors.

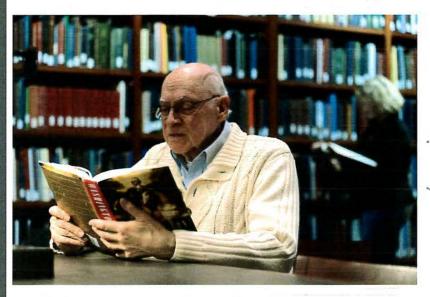
Each year, we capture the imagination of scores of school children. Through field trips and special outreach programming, we inspire them to delve further into history, genealogy and civics education.

We're tremendously proud of that success. But there's still more to be done. It's our hope that our nation's history, still relevant today, will be passed on and celebrated by every generation to come.

Portions of the text and pictures on this page were taken from the Center for Advancing America's Heritage fund raising brochure provided by Solid Light, Inc.



Center for Advancing America's Heritage



SAR Genealogical Library



Outreach Education

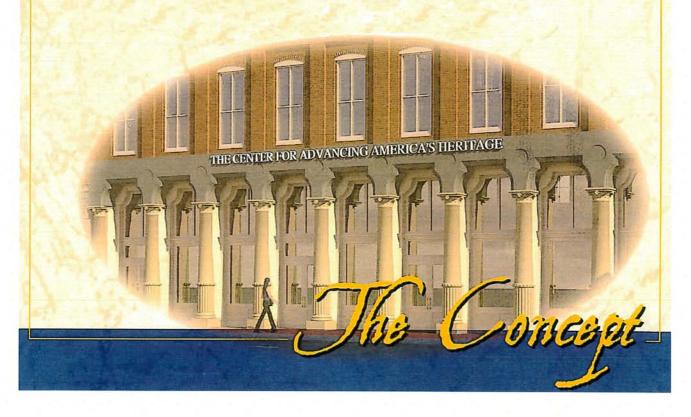
THE CENTER FOR ADVANCING AMERICA'S HERITAGE has been a dream of

National Society of the Sons of the American Revolution since 2001. It was conceived to be an integral component of the National Society providing patriotic and civic education for all people based on the shared heritage and the experience of our Country's Founders.

The Center consists of the SAR genealogical library, opened in September 2010, and proposed outreach education facilities yet to be completed. By incorporating the newest technologies in long distance learning, the Center will share its resources with citizens of all ages and interests. Its location in the prestigious "Museum Row" on West Main Street in downtown Louisville, Kentucky, has the added potential of attracting large numbers of tourists, which will enhance the visibility and standing of the SAR.

A big step in completing the Center was the September 2014 grand opening of the office and outreach education section of the Center building. Much work though remains to be done to complete the SAR Center project.

We have envisioned an outreach education experience that we believe will ignite imaginations and inspire a newfound appreciation for American history. We invite you to be part of our dream. Please consider a donation to the SAR Foundation in support of the Center for Advancing America's Heritage.



MESSAGE FROM THE FOUNDATION CHAIRMAN

The SAR Foundation has been involved with fundraising for several years allowing the move to West Main Street along with the successful completion of our genealogical research library and occupation of the second-floor offices. But the job is not complete. We are challenged with raising money to fund our education center with a much-anticipated exhibit area, and retiring our construction debt on our revolving line of credit.

The Trustees voted at the 2016 Spring Trustee Meeting to pay down construction debt by \$500,000 leaving just under \$750,000 on the 5th/3rd line of credit. An additional \$80,000 has since been paid reducing the debt to \$635,732.00. This was made possible by bequest in the amount of \$55,000.00, and \$25,000.00 from the NSSAR Budget. The challenge still before us is to pay off the remainder of the construction loan while also funding the other priorities of the National Society including digitization of records and final construction.

At the Fall Leadership Meeting, the Trustees received an offer from Solid Light to donate their time and expertise for additional work to be performed on the Design of the museum. This offer is to do only the initial Design Phase as an in-kind donation from Solid Light and requires no expenditure by the SAR.

During the 2017 Spring Leadership and Trustee meeting, we hosted our first traveling exhibit in our educational outreach space, open to our members and the public. It featured the exhibit "Chartering Freedom" as provided by the National Archives and Records Administration (NARA). The exhibit was a great success and we look forward to having many more in the future. We also now have moveable display boards for future traveling exhibits. Even if we decide not to build a museum, the main floor could be used for exhibits like those that we hosted this past spring. The space could also house our existing collection of artifacts and displays. We can continue to rent out the space on the first floor for various events as well. However, what is the vision of the SAR for the use of our space? Is it best met with an educational center, small exhibit space or rental hall? The decision will ultimately be decided by our ability to raise funds. Your support is vital. Please help by supporting the SAR Center project.

Michael Tomme St. Prosident Concre

J. Michael Tomme, Sr., President General 2016-2017 Chairman and CEO, SAR Foundation, Inc.

THE CAAH CAPITAL CAMPAIGN CHAIR

SAR headquarters is now in a beautifully restored historic building, dating from the 1800's when it was a wagon wheel factory, located on Museum Row, Main Street in Louisville, Kentucky. The relocation from another site and all the restoration to the "new" building has materialized over several years efforts to fund without long-term mortgage debt - a Capital Campaign.

The results of this everlasting campaign have provided a magnificent genealogy library, administrative offices for the SAR's nationwide headquarters, space for an education outreach activity, and the planned Center for Advancing America's Heritage to be a public space of museum quality. While supporting the many programs for youth in the network of state societies and chapters, the work goes forward to complete the Museum as a place to tell the story of the nation's founding in the heartland of America.

The faithful and loyal generosity of SAR compatriots over many years has provided the means for the advances and accomplishments that have been realized. An original capital campaign from the late 1990's evolved into a new 1776 Society campaign in 2015. A legacy society - The Founders Circle - also has been launched to encourage estate planning. Each of these programs go forward with annual emphasis to the growing membership.

The Capital Campaign will continue to ask for the generosity of loyal compatriots. At the same time, a program to promote local community awareness and support will be undertaken with the Louisville citizens committee. And an effort to find wider national support from foundations and organizations is underway.

In recent years, shifting priorities have cut into history and civics education in schools across the country. Lost in this is teaching the values and ideas that brought the nation to be. Too many Americans are at risk of growing up unaware of the remarkable story of the nation's founding. The SAR is bringing an exciting program forward to enhance knowledge and magnify the greatness bestowed upon us from those many years ago- and it will be in the heart of the country.

Without the continuing patriotic support these efforts cannot go forward. Past generosity has fueled the progress made, and ongoing generosity will allow the creation of a national treasure in the country's heartland to tell the Nation's story. The Campaign must carry on.

Lanny R. Patten

CAAH Capital Campaign Chairman

SAR FOUNDATION, INC. PRESIDENT

The 2016 Annual Report summarizes income and expense for the SAR Foundation, provides balance sheet numbers, lists those who have made gifts of \$100 or more to the Foundation during 2016, and lists major contributors who have qualified to have their name placed on the Patriots Memorial Wall. We are proud to report continued strong support by our members and friends.

Financials on the following page show combined total funds raised for the years 2000-2016 of \$12,606,890. As of December 31, 2016, donations from 7,548 (22%) of our 34,855 members have been received with an average of \$327/member succeeding our original goal of 20% at \$250/member.

Approximately \$9.53 M has been spent on the library and office construction since 2008. This includes purchase of the West Main Street site (1.45 M) and \$7,935,178 for design work, construction and furnishings.

The Fifth St. Site at our prior location on South Fourth Street cost \$481,523. The site was subsequently sold for a profit with the proceeds going to the National Society and used to create the Building and Outreach Education Fund. None of that money has been spent. The fund has been set aside for building maintenance and outreach education.

The cost of fundraising totals \$2,003,244 over the past 17 years. The Foundation Board has minimized fundraising expenses by using volunteers but felt the need to hire the assistance of one staff person. Most of the expense has been for copying, postage and other office expenses associated with direct mail campaign. An average of 15.9% of the money raised has been spent on fundraising with every attempt to keep the cost of fundraising as low as possible. Fundraising expense for this past year (2016) was \$117,720, consistent with the expenses for prior year.

The Statement of Cash Flows and Asset Value shows contributions for 2016 of \$531,362, down 25% from \$713,403 the prior year which was partially due to the shift in fundraising priorities. Performance was helped, however, by a strong market with investments gaining \$403,184 in value for a total income for 2016 of \$934,546.

In addition to the \$934,546 income received, Solid Light announced their intention to make an in-kind gift to the NSSAR for the value of the work required to complete step 1 of the proposed museum Design. That gift will be accounted for in the year that the work is done.

Transfers from the Foundation to the NSSAR were made during the year for operations (\$105,000), for improvements to the building (\$484,607) and to support NSSAR endowed programs (\$214,247). The Foundation also paid \$250,000 toward reduction of the line of credit. Net assets at the end of 2016 are \$7,871,107 down only \$8,797 from the end of prior year 2015.

We are deeply grateful for the support we have received from all SAR compatriots and friends. This high level of support allows us to greatly enhance the impact potential of the SAR's mission. Together, we can make a difference. Please support the Foundation's fundraising initiatives.

Samuel C. Powell, Ph.D.

President, SAR Foundation, Inc.

SOCIETIES THAT HAVE ACHIEVED 20% MEMBER DONORS:

Alabama Nebraska Arizona Nevada California **New Hampshire** Colorado New Jersey Connecticut **New Mexico** Delaware New York District of Columbia North Carolina Florida Ohio Illinois Oklahoma Indiana Oregon lowa Pennsylvania Kansas Rhode Island Kentucky South Carolina Louisiana Tennessee Maine Texas Maryland Vermont Massachusetts Virginia Michigan Wisconsin

Missouri Montana

SOCIETIES THAT HAVE ACHIEVED

20% MEMBER DONORS AND

Wyoming

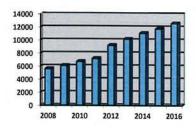
\$250 AVERAGE/SOCIETY MEMBER:

Arizona Missouri
California New Mexico
Delaware North Carolina
District of Columbia
Kansas Pennsylvania

Kansas Pennsylvania Kentucky Rhode Island Maryland Vermont

Massachusetts

CUMULATIVE TOTAL DOLLARS RAISED SAR Center CAPITAL CAMPAIGN:



\$ Cumulative for Year:

Years: 2000 - 2016

2000 - 2016 Statement of Activities for the Center for Advancing America's Heritage Capital Campaign

Revenue:		
Total Funds Raised from 2000 to 2015	\$	12,606,890
Expenditures:		
Main St. Site		
Purchase of property	\$	1,452,920
Architect fees	\$	668,070
Build-out and Furnishings	\$	6,594,532
Appraisal, legal and concept design	\$	672,576
Purchase of Sons of Liberty 1775 statue	\$	50,000
Registration fees for fundraising in states	\$ \$ \$ \$	96,735
Total Main St. Site	\$	9,534,833
Fifth St. Site		
Purchase of land and buildings	Ś	268,034
Site clearing	\$	40,910
Architects, legal, structural engineering, etc.	Ś	172,579
Total Fifth St. Site	\$ \$ \$	481,523
Development and Fundraising	\$	2,003,244
Total Expenditures 2000 - 2015	\$	12,019,600
Funds Available at 12-31-15	\$	587,290
comprised of:	4	
Cash and investments, less current payables	\$	470,367
Pledges (net of allowance and discounted to net present value)	\$	116,923
Total funds available 12-31-15	\$	587,290

The SAR Foundation, Inc. Statement of Cash Flows and Asset Value for the Year 2016

Revenue		
Contributions	\$	531,362
Bad Debt Expense	\$	(24,693)
Net investment return	\$ \$ \$	403,184
Total Revenue	\$	909,853
Fundraising Expenses	\$	(117,720)
Transfers to the NSSAR		
For Main St. build-out and furnishings	\$	(484,607)
For NSSAR operating expenses	Ś	(105,000)
For NSSAR endowed programs	\$	(214,247)
Total Transfers (Foundation to NSSAR)	\$ \$ \$	(803,854)
Transfers from the NSSAR		
For the Building & Outreach Education Endowment Fund	\$	-
For donations intended for Main St. construction	\$	1,924
For endowments	\$	-/
Total Transfers (NSSAR to Foundation)	\$ \$ \$	1,924
Total Transfers	\$	(801,930)
Change in net assets	\$	(9,797)
Net Assets, beginning of year	\$	7,880,904
Net Assets, end of year*	\$	7,871,107
*Net Assets, End of Year:		
Undesignated	\$	(22,436)
Designated for investment in property and equipment	\$ \$ \$ \$	1,361
Board designated	\$	4,526,308
Temporarily restricted, for CAAH	\$	501,200
Temporarily restricted, for SAR Programs	\$	2,796,948
Permanently restricted	\$	67,726
Total Net Assets, End of Year	\$	7,871,107

2016 SAR CAPITAL CAMPAIGN CONTRIBUTORS

Members, Non-Members, Foundations and Socideties

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\$10,000 to \$50,000

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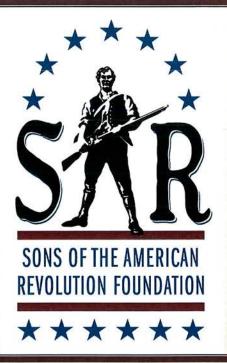


John L. Dodd, Esq.



Lanny R. Patten Chair, Capital Campaign

The Foundation expresses its sincere appreciation to the Board, the supporting staff and volunteers, and to the 469 donors listed above who contributed \$100 or more to the Capital Campaign during the year 2016. The Board would also like to express its appreciation to Lanny R. Patten, Chairman of the Capital Campaign for his leadership in guiding the campaign for another successful year.



SAR Capital Campaign -

To make possible the construction and development off the Center for Advancing America's Heritage, I make the following Pledge or donation:

E VAC NALVAL	Dollars
A check for \$	is
enclosed, payable	to the SAR Foundation, Inc.
or	
I hereby pledge	e the following payment to be
made as follows:	
Name	
Address	
City	State
Zip	Phone
Nat'l #	State Society
Nat'l #	State Society e SAR Foundation,

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The SAR Foundation, Inc. 809 West Main St. Louisville, KY 40202