



The Sons of the American Revolution Foundation, Inc.

2015 Annual Report

"What is it that gentlemen wish? What would they have? Is life so dear, or peace so sweet, as to be purchased at the price of chains and slavery?

Forbid it, Almighty God! I know not what course others may take; but as for me, give me liberty or give me death!"

Patrick Henry, Saint John's Church, Richmond, Virginia, March 23, 1775



The SAR Foundation, Inc.

The SAR Foundation, Inc. is a 501 c3 Kentucky Corporation headquartered in Louisville, KY. Its mission is to support the NSSAR. Additional information can be found on our website www.sarfoundation.org

The SAR opportunity:

The Sons of the American Revolution is more than a lineage society. Our mission has always been to honor those who founded the United States and to inspire everyday Americans to make personal connections with history.

We believe that history is not simply our past – It is a living, breathing, evolving and guiding spirit in our present and our future. We are our history – and it is us.

Before us is a great opportunity to make history relevant, and to provide a touchstone for visitors to learn about their ancestors and make personal, profound connections to a not-so-distant past.

Our guiding principles reveal the American Revolution as a time when real people struggled and fought for causes they believed in – just as they do today. These stories underscore the link we still share with our ancestors.

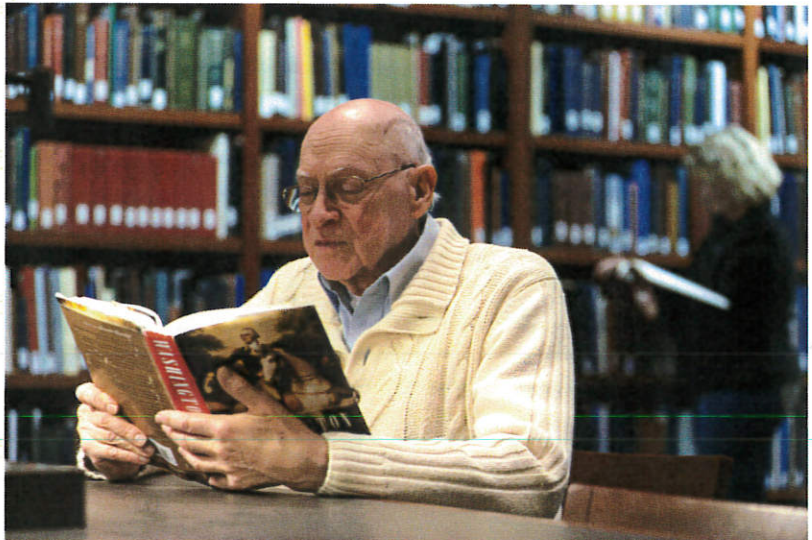
Each year, we capture the imagination of scores of school children. Through field trips and special outreach programming, we inspire them to delve further into history, genealogy and civics education.

We're tremendously proud of that success. But there's still more to be done. It's our hope that our nation's history, still relevant today, will be passed on and celebrated by every generation to come.

Text and pictures on these two pages taken from the Center for Advancing America's Heritage fund raising brochure created by Solid Light, Inc.



Center for Advancing America's Heritage



SAR Genealogical Library



Outreach Education

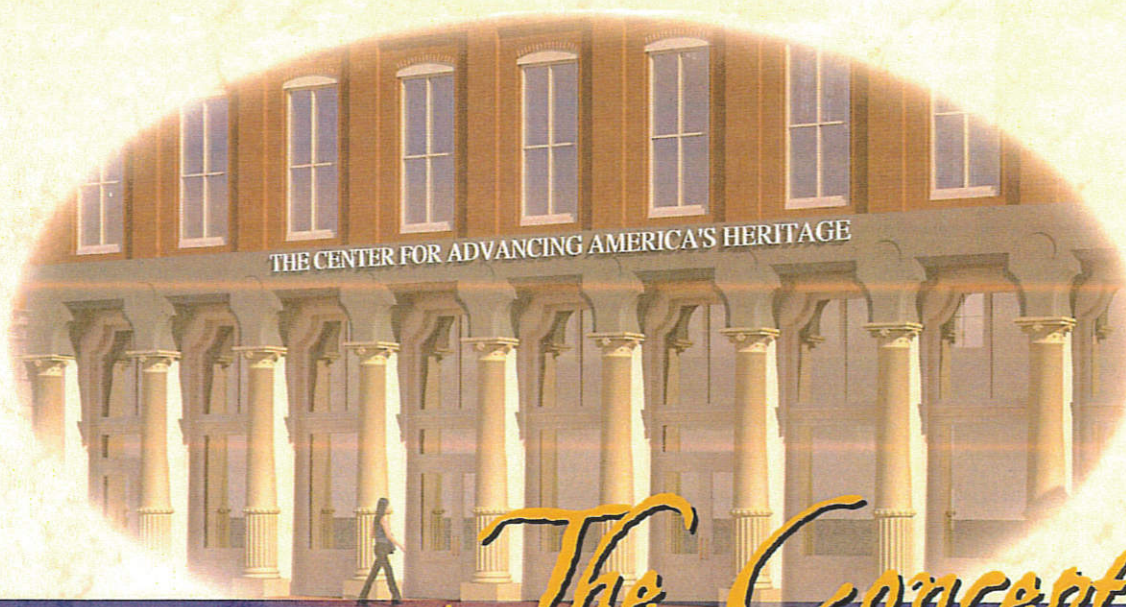
THE CENTER FOR ADVANCING AMERICA'S HERITAGE

has been a dream of National Society of the Sons of the American Revolution since 2001. It was conceived to be an integral component of the National Society providing patriotic and civic education for all people based on the shared heritage and the experience of our Country's Founders.

The Center consists of the SAR genealogical library, opened in September 2010, and proposed outreach education facilities yet to be completed. By incorporating the newest technologies in long distance learning, the Center will share its resources with citizens of all ages and interests. Its location in the prestigious "Museum Row" on West Main Street in downtown Louisville, Kentucky, has the added potential of attracting large numbers of tourists, which will enhance the visibility and standing of the SAR.

A big step in completing the Center was the September 2014 grand opening of the office and outreach education section of the Center building. Much work though remains to be done to complete the SAR Center project.

We have envisioned an outreach education experience that we believe will ignite imaginations and inspire a newfound appreciation for American history. We invite you to be part of our dream. Please consider a donation to the SAR Foundation in support of the Center for Advancing America's Heritage.



The Concept

CHAIRMAN'S MESSAGE

The SAR Foundation has been involved with fundraising for several years allowing the successful completion of the genealogical library and staff offices on the second floor of the headquarters, but the question of funding the education center with the proposed museum has been an issue that has been actively debated for the past year with many for and against. The Trustees voted at the 2016 Spring Leadership Meeting to accept the Solid Light planning document for the museum exhibits and to move ahead with fundraising for an exhibit hall. The Trustees also voted to use a portion of funds raised to pay down construction debt by \$500,000 leaving just under \$750,000 on the 5th/3rd line of credit still to be repaid. With these actions, the challenge is now before us to pay off the remainder of the construction loan and fund completion of the second floor and education center. A great deal of progress has been made, yet there is much work yet to be done.

Support for funding the museum project is based on the concept that we are ideally located to attract visitors. We are fortunate to have a presence on "Museum Row" in Louisville. It is difficult to predict how many visitors will be willing to pay to tour our center but we have a good idea of how many people attend other museums in the area and what they charge for admission. From this we can make some predictions, but the popularity of our center will depend on how attractive our exhibits are and how innovative the use of technology is in our center. It is the holograms, virtual reality and other technology that really draws visitors. Based on information that we have gathered from several sources, indications are that the project is commercially viable.

The center is to be constructed to house our outreach education programs. It will tell the story of the American Revolution and the vision of our founding fathers and mothers. It is in keeping with our desire to conduct outreach education that we will reach throughout the country, not just in Louisville. Solid Light believes it is possible that we can make parts of our exhibits accessible via the Internet to people outside Louisville. It may not be an identical experience but it would allow us to export what we have on our main floor to classrooms across America.

If we ultimately decide not to build the museum as proposed, the main floor of our building can be used for small exhibits using our own collection of artifacts or traveling exhibits that fit within our mission. It is also possible that the space could be rented as an event center. But is event rental the highest and best use for our space? What is the vision of the SAR and is it best met with an education center, a rental hall or a small exhibit space? The decision will ultimately be decided by our ability to raise funds. Your support is vital to our success. Please support our SAR Center project.

Thomas E. Lawrence, President General 2015-2016
Chairman and CEO, SAR Foundation, Inc.

MESSAGE FROM THE CAAH CAPITAL CAMPAIGN

The SAR Foundation is proud to support the programs and initiatives of the National Society. Your past and continued support is greatly appreciated and critical to the continued growth and success of our society.

Fundraising efforts over the past few years have given priority to the SAR Center for Advancing America's Heritage. The building is paying off for our outreach education programs and has provided a modern new facility for staff operations.

Construction of the genealogical library is now complete with removal of the temporary emergency exit and stairs, and construction of the librarian's office and work room. Several genealogical groups are using our library for meetings and informational sessions and our members and the public are using our library for family research.

New bathrooms on the second floor, completed in 2015, allow for a functional office area for our staff. Everyone seems pleased.

Space on the main floor is being used to host school groups. Outside groups have also shown interest with quite a bit of activity in renting space for special occasions. Outreach education activities conducted by our staff both on and off site have served over 13,000 students and adult members of the community during the 2015-2016 school year. The future potential is even greater for the complete education center when finished. The SAR Center represents a major investment and opportunity for our society to carry out its purpose of maintaining the institutions of American Freedom.

The SAR 1776 Capital Campaign, started in 2015, is designed to raise funds required to complete the education center and support other programs of the National Society. Donor recognitions include themed lapel pins and special wall mounted quills. Streamers are also available for chapter and state society recognitions

We are encouraging members to participate in the "Founders Circle", our legacy giving program. Please consider including a gift the SAR in your estate plan. If you have designated the NSSAR or SAR Foundation, Inc. in your will to receive a gift at your death, please let us know by completing the Founders Circle donation form.

We greatly appreciate your support. Your gifts, whether by cash, check, bequests, insurance policies, IRA's, securities or property, etc. are all vital, no matter the amount.

Lanny R. Patten
CAAH Capital Campaign Chairman

Dear SAR Members and Friends:

The 2015 Annual Report summarizes income and expense for the SAR Foundation, provides balance sheet numbers, lists those who have made gifts of \$100 or more to the Foundation during 2015, and lists major contributors who have qualified to have their name placed on the Patriots Memorial Wall. We are proud to report the continued strong support by our members and friends.

Financials on the following page show a combined income for the 16 years 2000-2015 of \$11,772,871. This income is from donations from over 7,000 donors.

At the Main St. site, expenditures of \$8.48 MM have been spent on the Phase I library and Phase II education center projects since 2008. This includes purchase of the West Main Street site for \$1,452,920 and \$6,886,891 for planning, construction and furnishings. The NSSAR national trustees approved the purchase of the building and authorized contracts for demolition and construction. Approximately 2.5 million was the contract cost for the Phase I genealogical library. Approximate 3.45 million was the contract amount for the Phase II office and outreach education center.

The Fifth St. Site at our prior location on South Fourth St. was originally intended for the site of the genealogical library. Purchase of the land and buildings, and improvements made to the lot cost \$481,523. The lot was subsequently sold for a profit with the proceeds going to the National Society and used to create the Building and Outreach Education Fund. None of that money has been spent. The fund has been set aside for building maintenance and outreach education.

Development and Fund Raising expenses of \$1,909,084 have been spent over the past 16 years since 2000. The Foundation Board has minimized fundraising expenses by using volunteers but felt the need to hire the assistance of one staff person. The majority of the expenses has been for copying, postage and other office expenses. An average of 16.2% of money raised has been spent on fundraising with every attempt to keep the cost of fundraising as low as possible.

The Statement of Cash Flows and Asset Value shows contributions for the year 2015 of \$713,403, consistent with results from the prior 6 years. The performance was hurt, however, by a market correction following several years of very nice increases.

Fundraising expense for the year 2015 was \$112,651 or 15.7% of the contributions raised. Every effort is being made to keep fundraising expenses as low as possible.

Transfers to the NSSAR were made from the Foundation investment accounts according to the NSSAR bylaws for operations and from NSSAR special account funds held by the Foundation for investment purposes only.

Net assets at the end of 2015 are \$7,880,904, down \$115,192 due to a decline in investments.

We are deeply grateful to all of our SAR compatriots and friends who have provided the funds needed to complete the first two phases of the Center. With your support, we greatly enhance the impact potential of the SAR's mission. Together, we can make a difference.

Samuel C. Powell, Ph.D.

President, SAR Foundation, Inc.

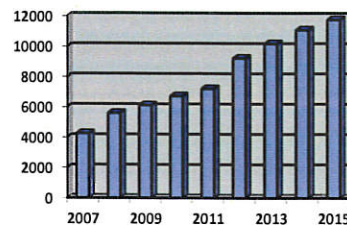
SOCIETIES THAT HAVE ACHIEVED 20% MEMBER DONORS:

Alabama	Montana
Arizona	Nebraska
California	Nevada
Colorado	New Hampshire
Connecticut	New Jersey
Delaware	New Mexico
District of Columbia	New York
Florida	North Carolina
Illinois	Ohio
Indiana	Oklahoma
Iowa	Oregon
Kansas	Pennsylvania
Kentucky	Rhode Island
Louisiana	South Carolina
Maine	Tennessee
Maryland	Texas
Massachusetts	Vermont
Mexico	Virginia
Michigan	Wisconsin
Missouri	Wyoming

SOCIETIES THAT HAVE ACHIEVED 20% MEMBER DONORS AND \$250 AVERAGE /SOCIETY MEMBER:

Arizona	Missouri
California	New Mexico
Delaware	North Carolina
District of Columbia	Oregon
Kansas	Pennsylvania
Kentucky	Rhode Island
Massachusetts	Vermont
Mexico	

CUMULATIVE TOTAL DOLLARS RAISED SAR Center CAPITAL CAMPAIGN:



\$ Donations by Year:

2007 = \$4,265,387	2012 = \$9,227,842
2008 = \$5,607,328	2013 = \$10,187,755
2009 = \$6,121,498	2014 = \$10,844,087
2010 = \$6,729,125	2015 = \$11,772,871
2011 = \$7,208,628	

2000 - 2015 Statement of Activities for the Center for Advancing America's Heritage Capital Campaign

Revenue:

Total Funds Raised from 2000 to 2015	\$	11,772,871
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Expenditures:

Main St. Site

Purchase of property	\$	1,452,920
Architect fees	\$	668,070
Build-out and Furnishings	\$	5,595,245
Appraisal, legal and concept design	\$	623,576
Purchase of Sons of Liberty 1775 statue	\$	50,000
Registration fees for fundraising in states	\$	96,735
Total Main St. Site	\$	8,486,546

Fifth St. Site

Purchase of land and buildings	\$	268,034
Site clearing	\$	40,910
Architects, legal, structural engineering, etc.	\$	172,579
Total Fifth St. Site	\$	481,523

Development and Fund Raising	\$	1,909,084
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Total Expenditures 2000 - 2015	\$	10,877,153
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<u>Funds Available at 12-31-15</u>	\$	895,718
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comprised of:

Cash and investments, less current payables	\$	681,740
Pledges (net of allowance and discounted to net present value)	\$	213,978
Total funds available 12-31-15	\$	895,718

Year 2015

The SAR Foundation, Inc.
Statement of Cash Flows and Asset Value for the Year 2015

Revenue	
Contributions	\$ 713,403
Net investment return	\$ (217,352)
Total Revenue	<u>\$ 496,051</u>
Fundraising Expenses	\$ 112,651
Transfers to the NSSAR	
For Main St. build-out and furnishings	\$ (262,850)
For NSSAR operating expenses	\$ (108,000)
For NSSAR endowed programs	\$ (140,496)
Total Transfers (Foundation to NSSAR)	<u>\$ (511,346)</u>
Transfers from the NSSAR	
For the Building & Outreach Education Endowment Fund	\$ -
For donations intended for Main St. construction	\$ 2,000
For endowments	\$ 10,754
Total Transfers (NSSAR to Foundation)	<u>\$ 12,754</u>
Total Transfers	\$ (498,592)
Change in net assets	\$ (115,192)
Net Assets, beginning of year	\$ 7,996,096
Net Assets, end of year*	<u>\$ 7,880,904</u>
*Net Assets, End of Year:	
Designated for investment in property and equipment	\$ 1,828
Board designated	\$ 4,498,462
Temporarily restricted, for CAAH	\$ 783,626
Temporarily restricted, for SAR Programs	\$ 2,526,262
Permanently restricted	\$ 70,726
Total Net Assets, End of Year	<u>\$ 7,880,904</u>

2015 Contributors - Members, Non-Members, Foundations and Societies

\$50,000 and Over
Elizabeth Holliday Ramsey Estate

\$10,000 to \$24,999
National Ladies Auxiliary
Pennsylvania State Society
Jonathan David Hunt
Lanny R. Patten
PG James David Sympson

\$5,000 to \$9,999
Henry B. & Jessie W. Keiser Foundation
James Robert Barkley
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Empire State Society
Florida State Society
Georgia State Society
Illinois State Society
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Paul Revere Chapter, TX
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\$50,000 to \$99,999
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 Howard Downing Estate
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 John Howard Franklin Jr.
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Nathan Emmett White Jr
\$25,000 to \$49,999
 Fifth Third Bank of Louisville
 Gheens Foundation
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 Joseph Howard Adkins Estate
 Dorothy Butler Estate
 Charles Miller Davis Estate
 Eugene Reed Estate
 John M. and Margaret Straight Estate
 Ladies for the SAR Library
 Texas State Society
 Franklin J. Appl
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 Louis Victor Carlson, Jr.
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 Matthew Roderick Keiser
 Eugene David Melvin
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 Arnold John Seidule Jr.
 James David Sympson
 John Michael Tomme, Sr.
 Bruce A. Wilcox
\$15,000 to \$24,999
 H. B. and J. W. Keiser Foundation
 T. Frazier and Nancy Morian Estate
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 Ohio State Society
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 W. L. Lyons Brown Foundation
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 Florida State Society
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*Lanny R. Patten
 Chair, Capital Campaign*

The Foundation expresses its sincere appreciation to the Board, the supporting staff and volunteers, and to the 552 donors listed above who have contributed \$100 or more to the Capital Campaign during the year 2015. The Board would also like to express its appreciation to Lanny R. Patten, Chairman of the Capital Campaign for his leadership in guiding the campaign for another successful year.



The SAR Foundation, Inc.
809 West Main St.
Louisville, KY 40202

SAR Capital Campaign -

*To make possible the construction and development off the **Center for Advancing America's Heritage**, I make the following Pledge or donation:*

_____ Dollars

*A check for \$ _____ is enclosed, payable to the **SAR Foundation, Inc.***
or

_____ I hereby pledge the following payment to be made as follows:

Name _____

Address _____

City _____ State _____

Zip _____ Phone _____

Nat'l # _____ State Society _____

*Please mail to: The SAR Foundation,
809 West Main Street
Louisville, KY 40202*

www.sarfoundation.org